



# ENTREPRENEURIAL CENTRES OF VOCATIONAL EXCELLENCE: a boost for economies and societies

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# Rationale for EntreCoVEs

• 1

- **Developing Entrepreneurial Spirit: more relevance and efficiency**

• 2

- **CoVEs Effectively support socio-economic development**

• 3

- **CoVEs help citizens' employability: employees, self-employed, entrepreneurs**

# Three main tools



- **Conceptual framework**



- **Self-assessment toolkit**



- **Ecosystem engagement toolkit**

# Entrepreneurial CoVE Conceptual Framework



**ETF  
Network for  
Excellence**

## **ORGANIZATIONAL PRACTICES**

Strategy, operational structure, financing, human resource management, internal communication, monitoring, QA, etc.



## **TEACHING & LEARNING PROCESSES**

Pedagogical approaches, learner engagement, teaching and learning processes, curricula, and assessment.



## **ECOSYSTEM**

Engage with key stakeholders, enterprises, and partners, build networks, engage in advocacy activities, and develop internationalization strategies.



## **PRODUCTS & SERVICES**

Design and delivery of offerings to external actors such as enterprises, governments, organizations (e.g. research and consultancy services, trainings, etc.).



# Conceptual Framework (Cont.)

## Organisational practices



- A well-defined strategy
- Leadership support
- Staff Recognition and rewards
- Internal monitoring and communication
- Digital strategy
- Diverse finance mechanisms and revenue generation

## Ecosystem



- Entrepreneurial vision in collaboration with key stakeholders
- Strong network with private and public stakeholders
- Collaboration with enterprises for work-based learning
- Strong external communication of entrepreneurial vision and actions
- Community engagement
- Dynamic collaboration with innovation and science actors

## Teaching and learning processes



- Real-world, collaborative, project-based Learning
- Opportunities for entrepreneurial practice
- Staff training on entrepreneurship skills
- Evaluation of staff integration of entrepreneurship skills
- Addressing sustainable development goals (SDGs)
- Career guidance and advice

## Products and services



- Skills development and training
- Collaboration on applied research
- Plan and financing for business incubators and start-ups
- Technology transfer and innovation consulting



# The Self-assessment Tool

## **Step 1. Team formation**

Key stakeholders must be engaged in the process. Each CoVE should establish an internal team that will be engaged in the project. Members of this team can include representatives from the following groups:

- Management team;
- Teaching staff;
- Learners;
- Administrative staff.

## **Step 2. Meeting to discuss and complete the reflection tool**

Before the meeting, the team members must have access to key documents that need to be reviewed to facilitate the discussions and areas of improvement.

## **Step 3. Sharing with stakeholders in the ecosystem – Optional**

Bilateral/multilateral exchanges can be planned to discuss the reflection and finalise the areas of improvement with key stakeholders in the ecosystem. The aim is to help CoVEs see their state/progress through the eyes of their main partners.



# The Self-assessment Tool

| Organisational Practices                                                                                                            | Teaching and Learning Processes                                                                                                                       |
|-------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|
| There is a <b>strategy</b> where entrepreneurial objectives and activities are clearly defined.                                     | The EntreComp competencies are integrated across the <b>curricula</b> .                                                                               |
| The <b>leadership</b> team is supportive of innovation and entrepreneurial activity.                                                | Teaching and learning are based on <b>real-world, collaborative, project-based</b> , and authentic learning.                                          |
| <b>Staff</b> are recognised and rewarded for their entrepreneurial competences, activities, and excellence in teaching and service. | Entrepreneurial activities and actions are encouraged that address the <b>Sustainable Development Goals</b> .                                         |
| There is strong internal <b>monitoring and communication</b> of entrepreneurial vision and actions.                                 | Provides <b>opportunities to learners to practice</b> their entrepreneurial competences (e.g., applied projects, entrepreneurship competitions, etc). |
| There is a <b>digital strategy</b> linked to entrepreneurial activities and vision.                                                 | <b>Career guidance and advice</b> is offered to address entrepreneurial activities.                                                                   |
| The CoVE is entrepreneurial in <b>generating revenue</b> from the diversity of sources                                              |                                                                                                                                                       |



# The Self-assessment Tool

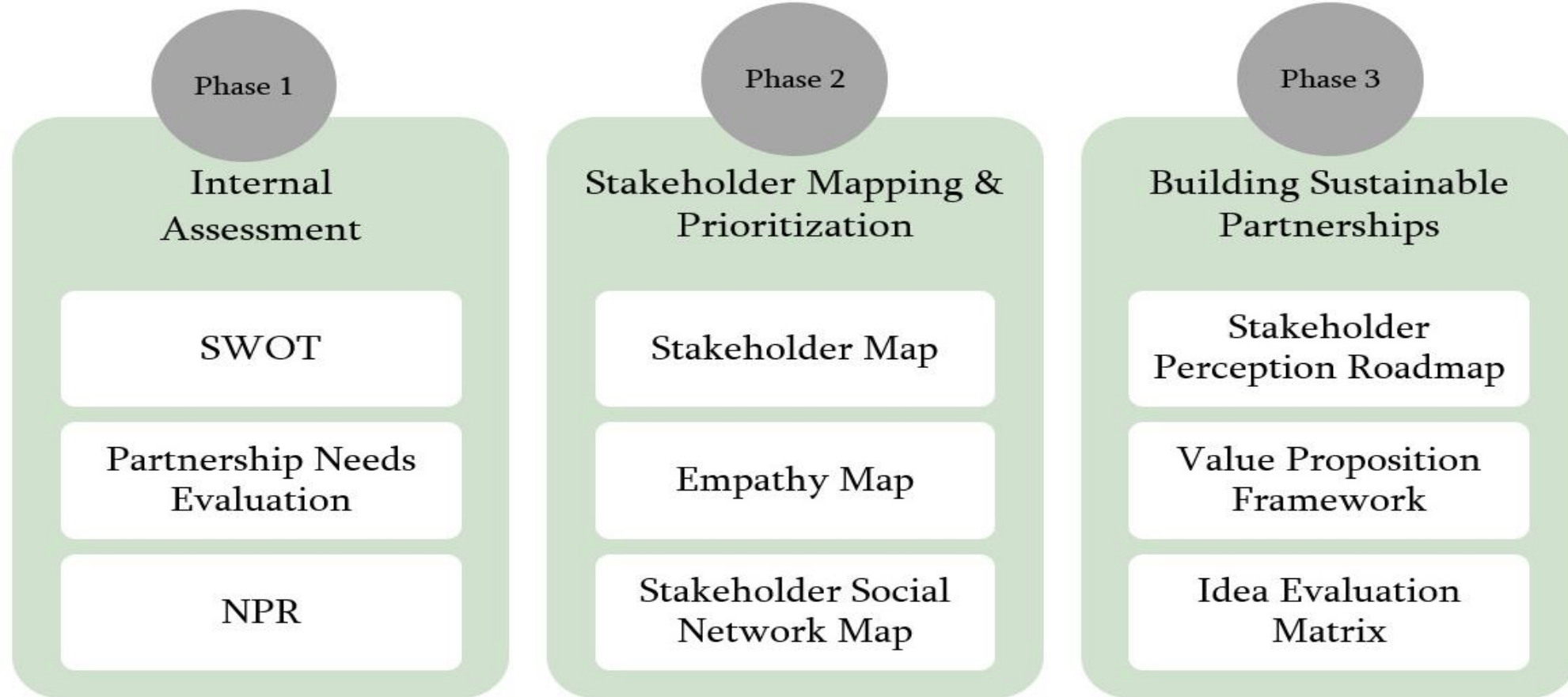
| Products and Services                                                                                                                                                   | Relationship with the Ecosystem                                                                                                                                  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Collaboration with enterprises and other stakeholders for <b>applied research projects</b> which are linked directly or indirectly with entrepreneurial aspects.</p> | <p>The CoVE implements its entrepreneurial vision in close <b>collaboration with key stakeholders</b>.</p>                                                       |
| <p>Innovative services and products are designed and offered to <b>serve the market needs</b>.</p>                                                                      | <p>The CoVE has a strong <b>network</b> with key private and public stakeholders and participates in <b>ecosystem entrepreneurial events and activities</b>.</p> |
| <p>There is a plan and financing mechanism for <b>business incubators and support of start-ups</b>.</p>                                                                 | <p>The CoVE <b>collaborates with enterprises</b> for engaging in internships, trainee placements, and Work-based learning (WBL) activities.</p>                  |
| <p>The CoVE offers technology transfer and innovation <b>consulting services</b> in line with its entrepreneurial vision.</p>                                           | <p>There is strong <b>external communication</b> of entrepreneurial vision and actions.</p>                                                                      |
| <p><b>Research and development</b> are linked with the entrepreneurial vision and fit into the overall products and services offered by the CoVE.</p>                   |                                                                                                                                                                  |

# The Ecosystem engagement toolkit

## WHY?

- Shift from Inward Focus
- Develop Strategic Partnerships
- Promote an Entrepreneurial Mindset

# The Ecosystem engagement toolkit



# Want to know more ?

[Entrepreneurial centres of vocational excellence | ETF](#)

[Conceptual framework of entrepreneurial centres of vocational excellence | ETF in EN, FR and RU](#)

[Skills ecosystem engagement toolkit | ETF in EN](#)

[ETF entrepreneurial CoVEs in EN](#)